



**Interroute
Service Provider.**

**Engineered for
the ambitious.**

Making business happen.

- 02 Introduction
- 06 Leadership through innovation
- 08 Engineered for the ambitious
- 10 Delivering a faster world
- 12 A standard SLA for a global network
- 14 Our network
- 16 We save time, so you save money
- 18 Built to be flexible
- 20 Opening a world of possibility
- 22 Product snapshot
- 26 Certifications you can trust



Sixty Seven Thousand

KILOMETRES OF
LIT FIBRE

98%

OF EUROPE'S TIER 1 & TIER 2
TELCOS USE OUR NETWORK



26^{Tb}

AND CONTINUOUSLY
EXPANDING

124

CITIES CONNECTED



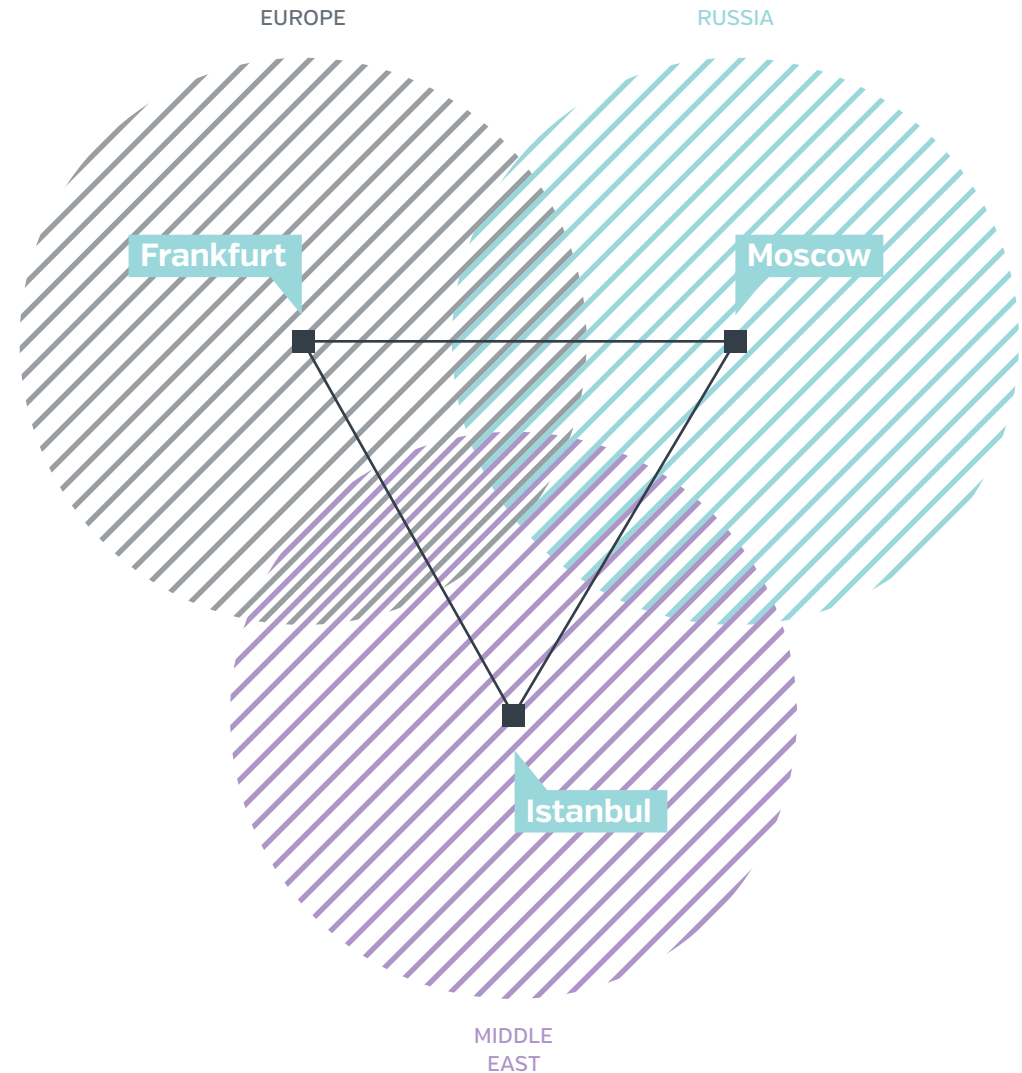
Thirty Countries Connected

Network infrastructure is the engine room of the economy. It underpins connectivity, communication, commerce and facilitates innovation.

Our transmission platform is 26 Tb and is continuously expanding. It bridges the continent; connecting global telecommunication service providers, mobile operators, governments and channel partners to 124 cities in 30 countries. We're proud to have a hand in making business happen around the world.

“Interoute’s presence in each ‘platinum triangle’ node, namely Moscow, Frankfurt and Istanbul, place it in a strong position to deliver Europe-bound Russian and Middle Eastern traffic and the carrier has a Hong Kong PoP, providing connectivity into Asia.”

Joel Stradling & Kate O’Flaherty, Current Analysis, 2014



Leadership through innovation.

We understand the importance of our network's performance to business, because we've built our business on it too.

Our sector leading SLA's, matched with innovations at the forefront of technological capability, maximise your business performance.

Today, our commitment to continuous innovation places us at the heart of the growing virtual world with a customer base that includes the largest social networks and most innovative OTT service providers.

'We have a 'can do' attitude, our customers know we're not afraid to go down a 'non-standard' route to find the right solution'.

"The people at Interoute are very collaborative and adapt to customer needs, which is rare among the big players."

Jérôme Schevingt, CTO Phibee Telecom



Image © Ministerio TIC Colombia



Engineered for the ambitious.

We design, build and maintain our own network from the ground to the cloud and were the first company to connect Europe as a single network. We are a team of pioneers working for the world's most ambitious businesses.

“I’d say, if you need partners to deliver something that hasn’t been done before, talk to Interoute.”

CIO, sector-defining global social network.

Delivering a faster world.

We were proud to take part in the MegaFon DREAM Project, designed to create the shortest land route for data traffic between Asia and Europe, extending approximately 8700km from Frankfurt through Germany, Austria, Slovakia, Ukraine, Russia and Kazakhstan to China.

“The unique geographical position of Russia enables us to offer the market a very attractive terrestrial route for the transmission of data. Interoute was the first operator to ensure the optimal route to transmit customer traffic that was safe and fast.”

Ivan Tavrín, General Director, MegaFon



Germany



Austria



Slovakia



Ukraine

Russia



Kazakhstan



China

A standard SLA for a global network.

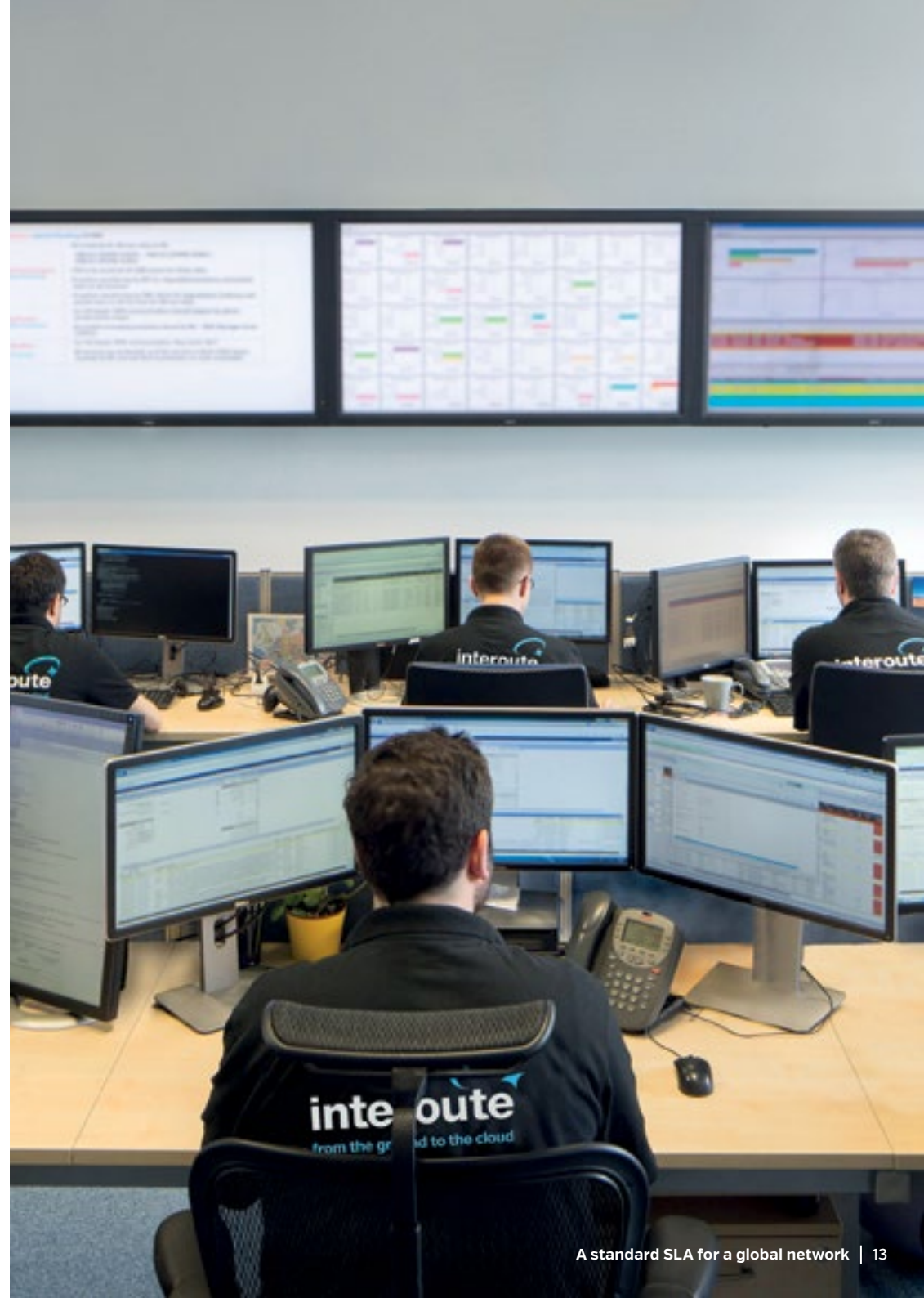
“Interoute was our gateway into Europe. No one else has their footprint or standardised SLAs across the countries we wanted to enter.”

CTO, BRIC Telco moving onto global stage

We live and operate in a global marketplace. 98% of Europe's tier 1 and tier 2 Telcos depend on the Interoute network. We also provide the gateway to Europe for major operators from North America, Africa, Asia and the Middle East. And our standard SLA framework ensures our customers receive the same service levels wherever they are. And with local offices in every major European country and 15 languages supported we're close at hand whenever you need us.

“Interoute VDC is based in Europe and has multiple locations here, which helps our clients remain compliant with data laws as they move to the cloud.”

Enrico Orlandi, CEO, HWG

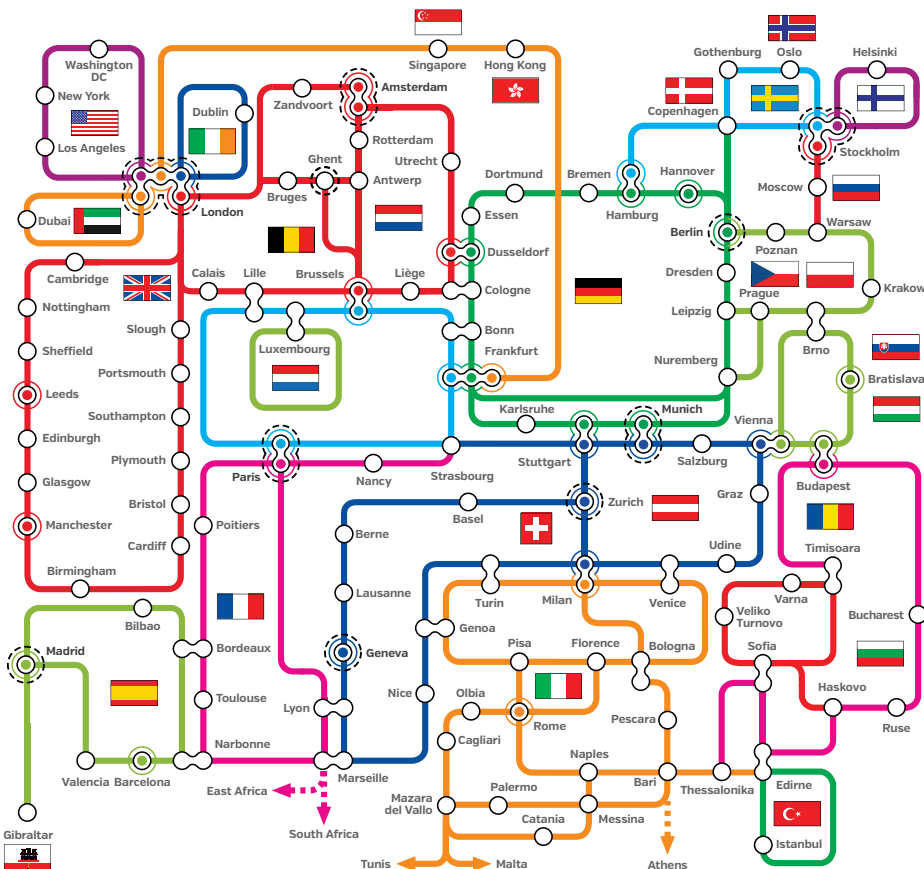


Our network.

A single network connecting Europe and the world.

Network Statistics

- 67,000km of Lit Fibre
- 124 Cities Connected
- 30 Countries
- 12 Data Centres
- 14 Virtual Data Centres
- 31 Colocation Centres
- 24 City Networks
- 10 Subsea Landing Stations
- 15 Languages Supported
- 195 Connected Partner Data Centres



- Ring Interconnector & MAN
- Ring Interconnector
- City Network / MAN
- PoP
- Datacentres
- Off-net Locations



**We save time,
so you save money.**

None of us can predict the future. When our customers need solutions, we move fast and think laterally. When a 915 kilometre stretch of fibre optic cable from Madrid to Marseille began to degrade, threatening service to hundreds of thousands of Europeans, we expanded the network's capacity tenfold in just 27 hours.

"The repair job was the digital equivalent of converting a two-lane country road into a superhighway in a few hours."

International Herald Tribune

Thinking differently.

Built to be flexible.

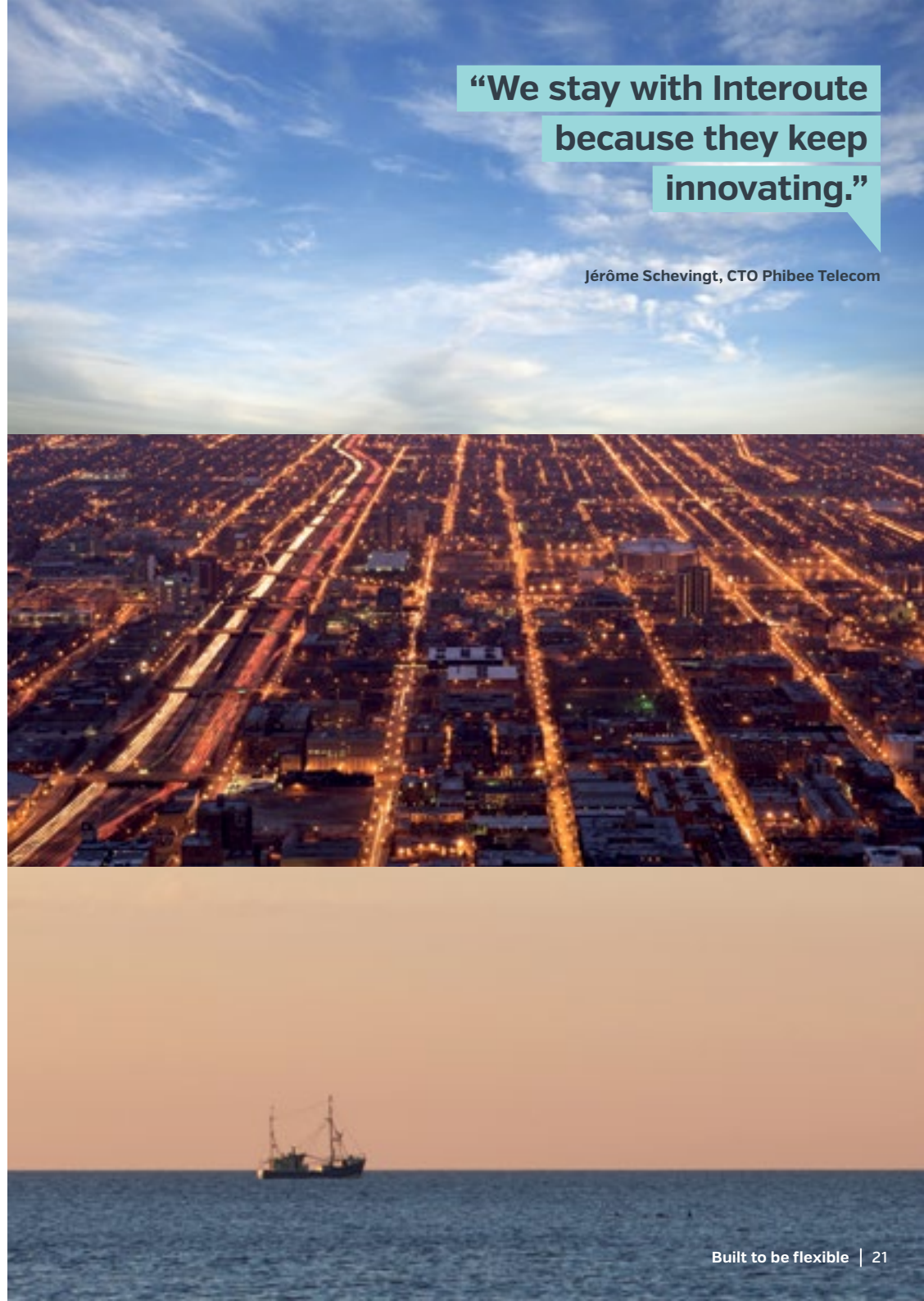
Ownership from the duct up removes financial and operational concerns about intermediate carriers, and allows us to keep our own costs competitive.


We keep things fair. In 2014, we became the first Service Provider to remove recurring colocation patch fees for using our colocation facilities and data centres, an industry practice that we estimate costs businesses between 100€ and 140€ million a year in the UK alone.

Flexibility is built in. Our Network Outsourcing portfolio allows customers to expand their capacity needs and grow through Interoute solutions. Our field, logistics and management solutions support carriers looking for technical assistance in the field. From product set consultancy services to advice on legal, tax and asset placement, we design around you.

**“We stay with Interoute
because they keep
innovating.”**

Jérôme Schevingt, CTO Phibee Telecom





“Interoute has a desire to exceed their customer’s expectations and requirements by the use of their in-house skills and chosen technology along with their responsive nature their customers depend on.”

Malcolm Penn, Avnet Technology Solutions

Opening a world of possibility.

Sitting on top of our network, is a network of engineers and product designers. We pride ourselves in minimal bureaucracy and an appetite for new solutions.

Product snapshot.

6 time ‘Capacity Global Carrier Awards’ winner, our solutions are built from the ground up.

DARK FIBRE

Interoute Dark Fibre Services provide customers with full control of their network. We enable bespoke services to be built to meet unique customer requirements with the flexibility to deploy any service protocol.

MANAGED BANDWIDTH

Interoute Managed Bandwidth Services provide connectivity access to Europe's major and emerging business centres. With both PDH and SDH based circuits ranging from E1 up to STM64 capacities our Managed Bandwidth Services are available protected and un-protected and support fully ITU compliant interfaces.

WAVELENGTH

Interoute's Wavelength Services are state of the art high capacity optical connectivity services ranging from 1Gbps up to 100Gbps which support a variety of protocol interfaces including Ethernet, SDH/SONET, OTN and Fibre Channel.

NETWORK OUTSOURCING

The Interoute Network Outsourcing portfolio offers bespoke design, build and operate solutions; enabling rapid and scalable network expansion without the need to invest heavily in field operations, as the owner operator of our own network Interoute has the flexibility and knowhow to offer consultancy services on product sets, legal, tax and asset placement.

ETHERNET

Ethernet services are available across our entire network footprint with connectivity ranging from 2Mb/s to 10Gb/s. We help our customers build solutions based on custom delivery requirements meeting variable pricing and service level requirements.

INTERNET ACCESS

Interoute Internet Access provides dedicated high-speed access to the internet. Our IP network is directly connected to the most popular content providers on the Internet delivering exceptional end user experiences.

MULTICLOUD CONNECT

Interoute Multicloud Connect lets you connect to the world's leading clouds privately and securely through our wholly owned network. Ensure reliable access to your cloud backed by our sector leading SLA.

WHOLESALE VOICE

Interoute's Virtual Voice Network is the carrier neutral solution for voice transport and routing, delivering scale, service levels, quality, and security on a partitioned soft switch platform. It enables Mobile, Fixed and OTT carriers to interconnect by IP and TDM, to exchange traffic, manage bilaterals, multilaterals and hubbing on a single platform.

VPN (VIRTUAL PRIVATE NETWORK)

Interoute VPN seamlessly mixes MPLS and IPSec VPNs for a single, fully managed, wide area network (WAN) capability. An efficient, scalable and reliable way of connecting customer sites in multiple locations and countries.

INTERROUTE WHOLESALE VIRTUAL DATA CENTRE

Interoute's white label IaaS solution provides you with the ability to become part of interoute's award winning cloud services platform, with the ability to acquire an Interoute designed Pod and federate computing resources across the existing Interoute virtual datacentre nodes, providing you with instant global cloud coverage.

IP TRANSIT

Interoute owns the largest, most scalable densely connected IP network in Europe. This, combined with an innovative and flexible range of billing options, enables our customers to achieve the best possible IP service performance.

COLOCATION

Interoute's 12 data centres are part of a pan-European platform designed for the delivery of IaaS and virtualised services, connected to over 124 cities including 24 metropolitan networks. Our Colocation services are backed by market leading SLAs and provide a range of flexible alternatives to housing systems internally.

Certifications

you can trust.

Interoute maintains an Enterprise Quality and Security Management System certified to ISO 20000 and ISO 27001.

Our strategic approach provides a quality and security framework based on industry proven best practices, offering comprehensive data centre solutions that protect your critical outsourced business technology.




Amsterdam

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16






Berlin

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16




Geneva

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16

Ghent (colo)

ISO 27001




London Citi

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16




London GS2

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16



London Hoddesdon

ISO 27001
PCI DSS




Madrid

ISO 27001
PCI DSS
ISAE 3402 / SSAE 16




Munich

ISO 27001





Paris

ISO 27001
ISO 20000
PCI DSS
ISAE 3402 / SSAE 16



Stockholm

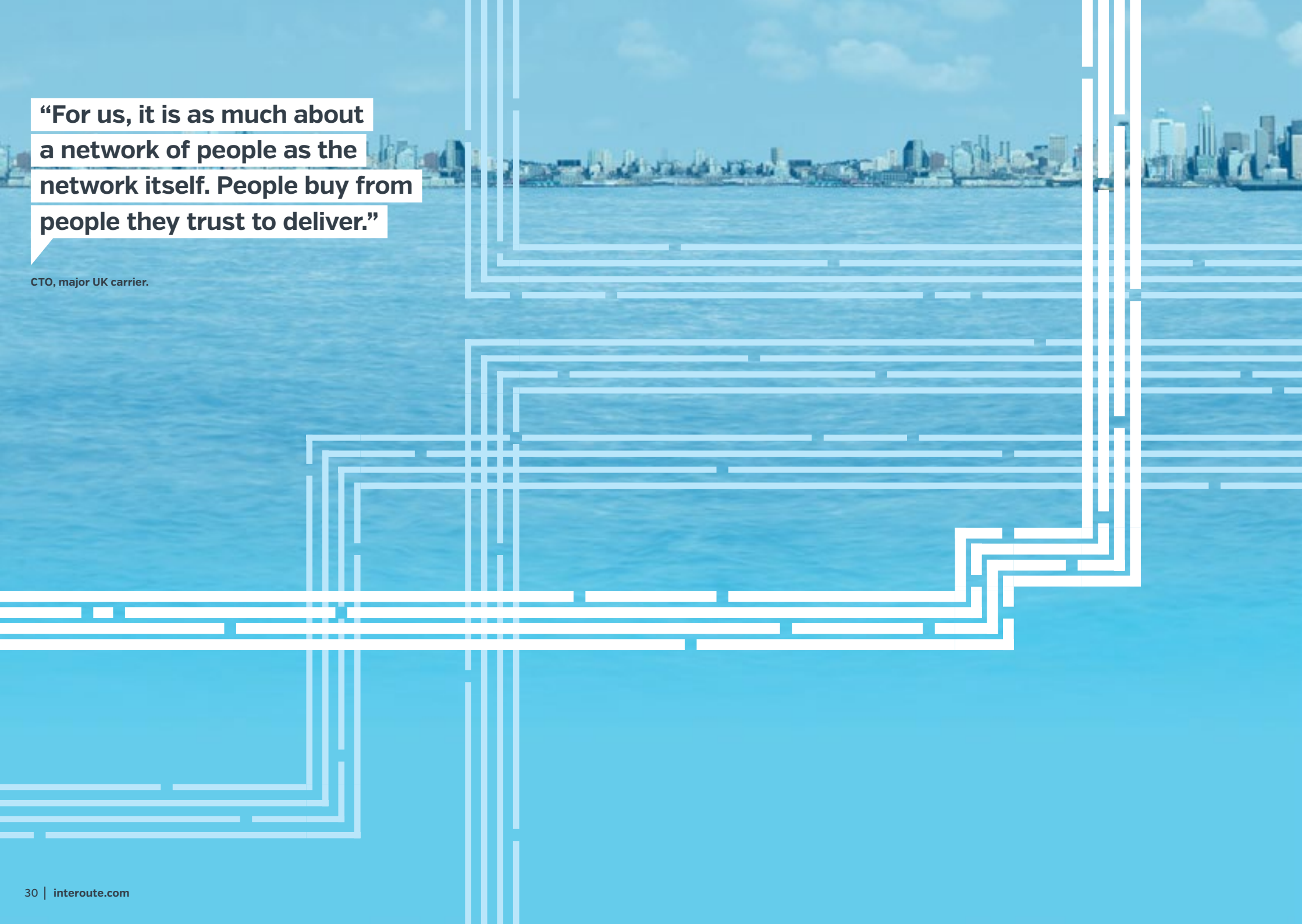
ISO 27001

Zurich (colo)

ISO 27001
PCI DSS





**“For us, it is as much about
a network of people as the
network itself. People buy from
people they trust to deliver.”**

CTO, major UK carrier.



31st Floor, 25 Canada Square,
Canary Wharf, London E14 5LQ, UK
T +44 20 7025 9000
F +44 20 7025 9888

www.interoute.com
service.provider@interoute.com